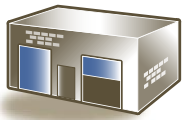


Case Study



Aftermarket & Service Parts Fulfillment

Our client is a global manufacturer of high-efficiency hydraulic systems and components. While successful at servicing direct channels, the client's aftermarket service channel was experiencing long lead times, low fill rates and errors in shipments.

Kenakore's Supply Chain Logistics Center solved the problem with **Aftermarket & Service Parts Fulfillment** and **Inventory Planning**.

RESULTS

- ✓ **Collapsed lead time to market from 4 weeks to 10 days**
- ✓ **70% improvement to fill rate**
- ✓ **Increased turns from 5.5 to 9.25 in 18 months**
- ✓ **Reduction in rush orders at plant**
- ✓ **Inbound audit for greater compliance and accuracy**



Supplier Management & Inventory Planning

Kenakore's Supply Chain Logistics Center housed the client's inventory and managed distribution according to our proven aftermarket inventory model – which enables:

- » Real time reconciliation
- » 100% supply line visibility
- » Inventory accuracy
- » Reduced shrinkage and obsolescence