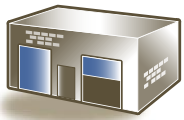


# Case Study



## Aftermarket & Service Parts Fulfillment

Our client designs and manufactures a variety of products related to the transportation industry, from their corporate headquarters in San Leandro, CA. The company was losing sales due to long lead times associated with transporting goods across the country from a single West coast facility.

Kenakore's Supply Chain Logistics Center in Ohio gave them closer proximity to their marketplace and solved their challenges with **Aftermarket & Service Parts Fulfillment**.

### RESULTS

- ✓ **Accelerated time to market from 5 days to 24-hours**
- ✓ **Shortened accounts receivable cycle by 4 days**
- ✓ **Significantly reduced freight expenses**
- ✓ **Increased sales**

Kenakore's Supply Chain Logistics Center housed the client's inventory and managed distribution according to our proven inventory model – which enables:

- » Real time reconciliation
- » 100% supply line visibility
- » Inventory accuracy
- » Reduced shrinkage and obsolescence